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FREE Report: Important Points to Know When Buying A Home

- **You can work with any agent of Your choice.**
 - your goal is to find an agent that you like, trust, and can work with.
- **You can work with more than one agent at the same time.**
 - when asked if you are working with an agent, you can reply “not exclusively at this time.”
- **You can decide to have an exclusive relationship with an agent.**
 - once you find an agent you like, you can choose to sign an agreement that states your intention to use this agent and the agent’s commitment to finding you your home.
 - when asked if you are working with an agent, you can reply “yes.”
- **You can ask the Listing Agent of a property you are interested in to show you the home.**
 - remember: the listing agent represents the Seller.
 - if the property has potential, plan to see the home a second time with your agent.
- **You can use an agent when building a new home.**
 - it’s FREE- it doesn’t add to the the cost of the home.
 - it’s free advice to you from someone who is looking out for Your interests.
 - if visiting a builder without your agent, you can give the builder your agent’s card, or you can ask to register your agent. (This is an important step if you want to take advantage of your agent and what they can offer you; otherwise, some builders will not honor your agent’s commission.)
- Getting **pre-approved** with a financial lender as soon as possible gives you strong negotiating power when making an offer on a home.
 - pre-qualification is a “guesstimate” of what you can afford; pre-approval means the lender is making a commitment to lend you your funds.
 - *sellers give lots of weight to offers with pre-approvals!*